



# How medical practitioners perceive the impact of managed care on their practices and on patient care

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prepared by



VBH Health Care Research Consultancy

### **The objectives of this research were to:**

1. understand the position and views of a representative sample of healthcare providers on the **impact of managed care on their practices**
2. use the results in a constructive way in order **to effect changes and better co-operation** in the interest of good patient outcomes, in view of new developments in, for example, CMS Circular 8.

WMA did global research project on Doctor Clinical Independence (Jan 2005).

WMA Research identified factors that make practice of medicine difficult for doctors.

There was need to **verify, broaden and contextualise** results for SA setting.

Prompted by international research

## Why is this research important?

This research does not show any earth-shattering “new” issues, however:

It (to the best of our knowledge for the first time) quantifies the extent to which medical practitioners hold certain views on- & how they experience managed care activities.

The research results can be used successfully as a tool to engage these issues.

Understanding and Change

## The results – a logical flow

1. What are the **perceptions** of doctors on statements that are associated with MC?
2. MC implies **administration** and **time-issues**: how are doctors experiencing these?
3. These administration and time-issues relate to **specific managed care activities** that may pose challenges: how are doctors experiencing these?
  - 3.1 Tests, treatment / therapy
  - 3.2 Number of consultations
  - 3.3 Algorithms/protocols & formularies
  - 3.4 Overall impact on selected CDL conditions
4. A **solution-driven approach** to the research: putting quality of care first

Perception → Time & Activities → Solutions

## (a) Research structure

### Methodology

- Personal individual interviews
- Fairly structured questionnaire

### Target audience

- GPs
  - Physicians
- in full time, active private practice

### The sample

- **Statistically representative** of GPs and physicians in full time, active private practice in main metropolitan centres (defined by dialing code) of Jhb, Pta, Bloem, Dbn, PE, Cape Town:
  - 400 GPs
  - 132 physicians
- Selected from merged MSD & SAMA databases of GPs and physicians
- Geographically, sample distribution mirrors geographic distribution of lists

Statistically representative sample, personal interviews

## Sample demographics

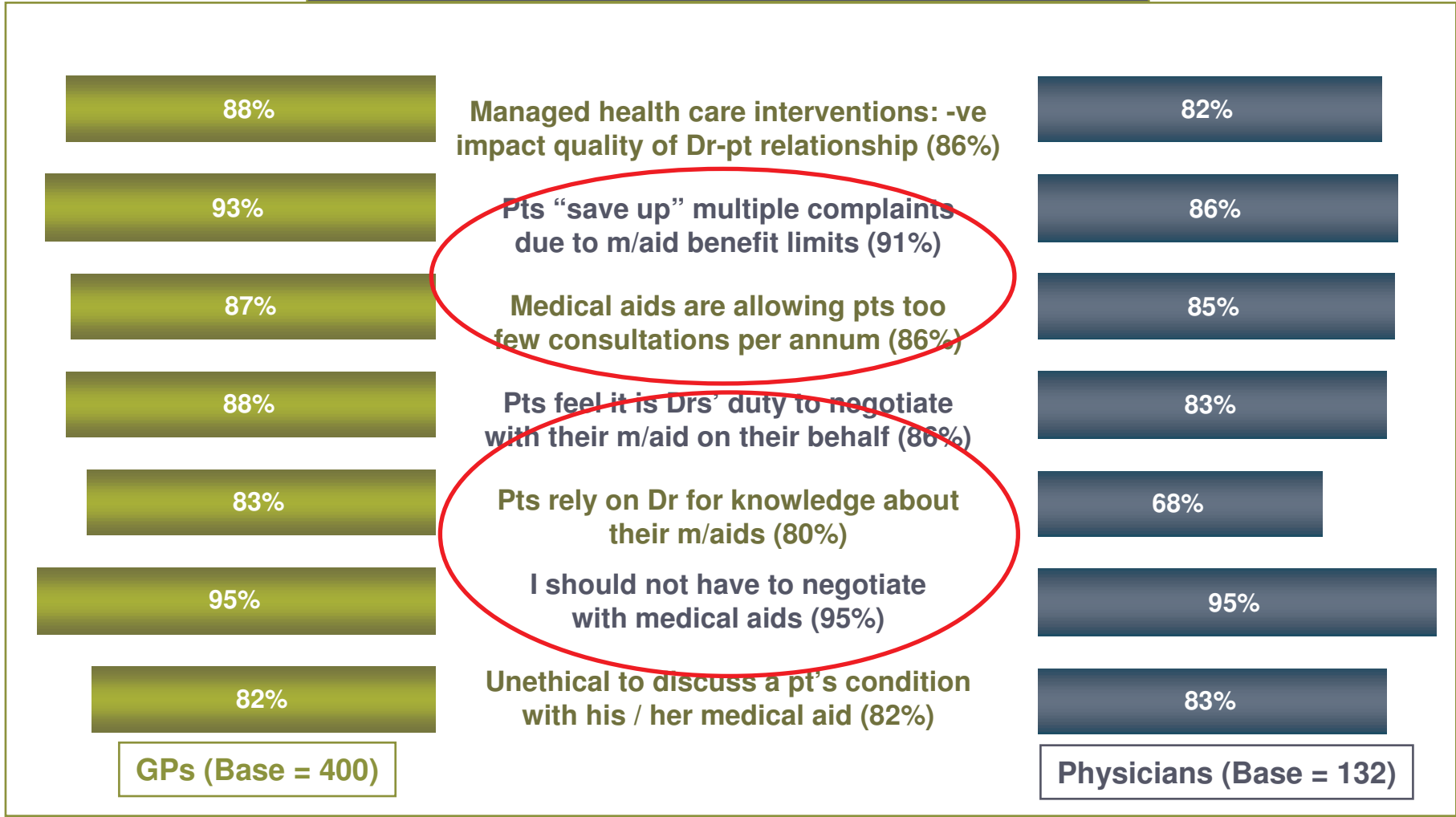
	TOTAL (532)	GP (400)	PHYS (132)
<b>SAMA MEMBERSHIP</b>			
SAMA membership	73%	73%	73%
SAMA non-membership	27%	27%	27%
<b>POPULATION GROUP</b>			
Asian	16%	15%	18%
Black	4%	4%	4%
Coloured	5%	5%	5%
White	75%	76%	73%
<b>PRACTICE TYPE</b>			
Cash practice	26%	29%	19%
Non-cash practice	68%	66%	75%
Both	6%	6%	6%
<b>AVE NO. PTS SEEN PER DAY / MEDICAL AID STATUS</b>			
Ave no. pts / day	25 – 26	27 – 28	17 – 18
Ave % m/aid beneficiaries	77 – 78%	74 – 75%	87 – 88%

More doctors moving to cash practices?

1. LEVEL OF DOCTOR AGREEMENT  
WITH  
STATEMENTS GENERALLY ASSOCIATED  
WITH THE  
MANAGED CARE CONTEXT

# 1. Level of agreement with general statements – total sample

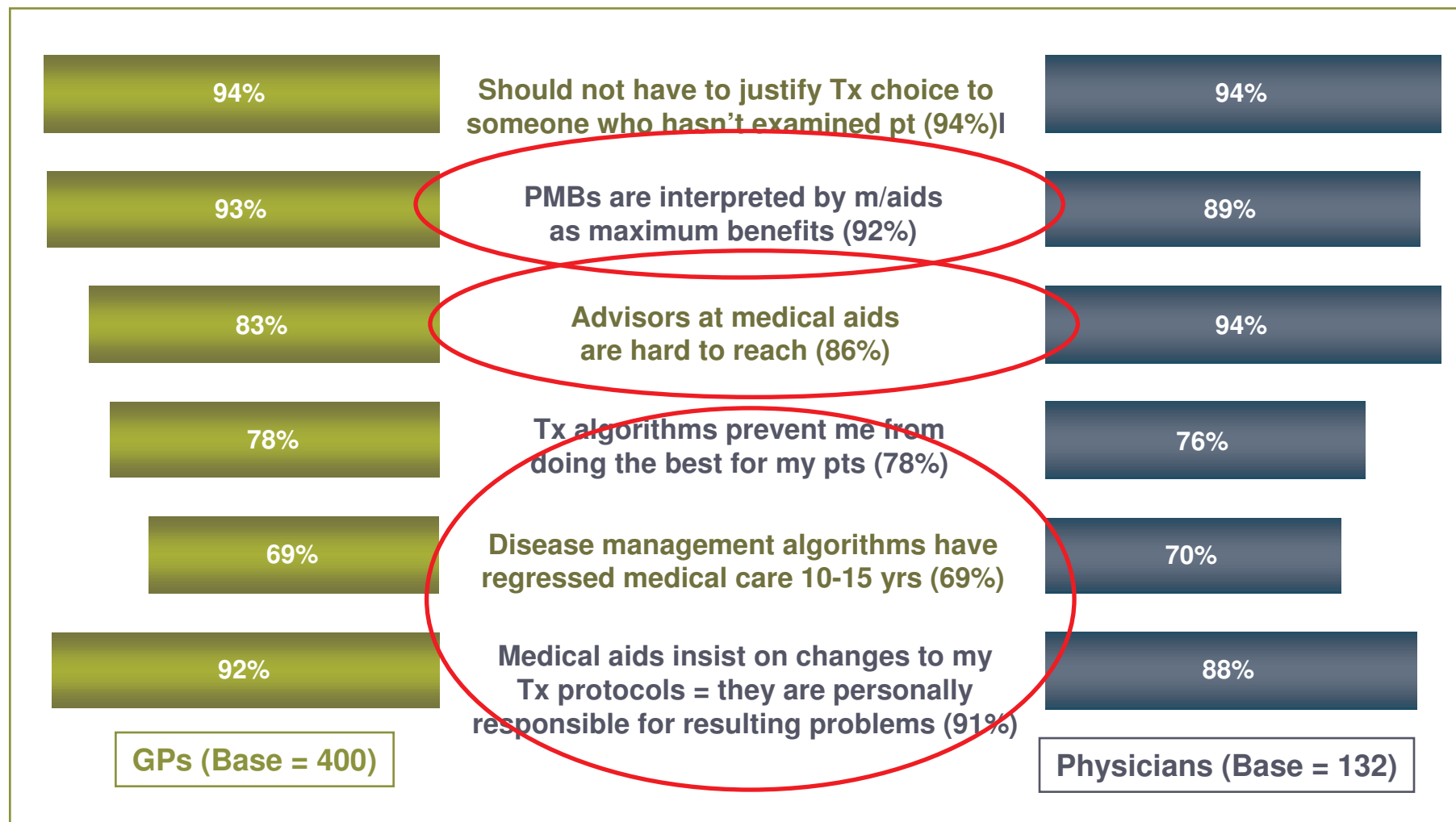
Top two box = % indicating “strongly agree” and “agree”



Pt “saving up” complaints – less consultations / Drs seen as “intermediaries” to schemes?

# 1. Level of agreement with general statements – total sample

Top two box = % indicating “strongly agree” and “agree”



Need to talk to peers / negative views on algorithms

Managed care by its very nature entails some  
measure of  
time spent on administration  
and/or  
justification of clinical routes recommended by  
providers.

During the research it became clear that this  
is a great source of frustration, but we are  
convinced that most of these issues can be  
addressed constructively

Time + justification = frustration!

In the following section we unpack:

2. **Time spent** in terms of -:

- Admin and medical scheme issues - numbers of hours
- Types of issues addressed
- Who doctors interact with

3. **Types of interventions** that practitioners experience:

- 3.1 Tests, treatment / therapy
- 3.2 No. of consultations
- 3.3 Algorithms and formularies

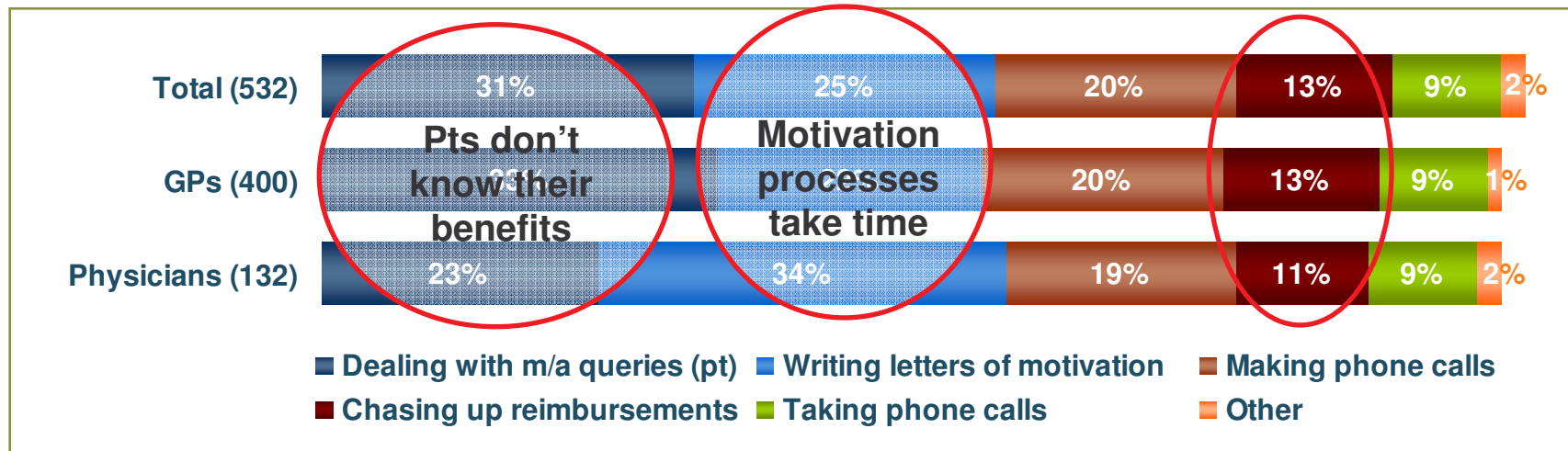
Unpacking time and managed care issues

## 2. The administrative burden

Ave no. hours spent per week dealing with medical aids – total sample

		TOTAL (532)	GPs (400)	PHYSICIANS (132)
Personally:	Ave	4 – 5 hrs	4 hrs	4 – 5 hrs
Staff:	Ave	9 – 10 hrs	9 hrs	10 – 11 hrs

Nature of doctors' dealings – total sample



Doctors and their staff spend significant portions of their time on medical scheme issues

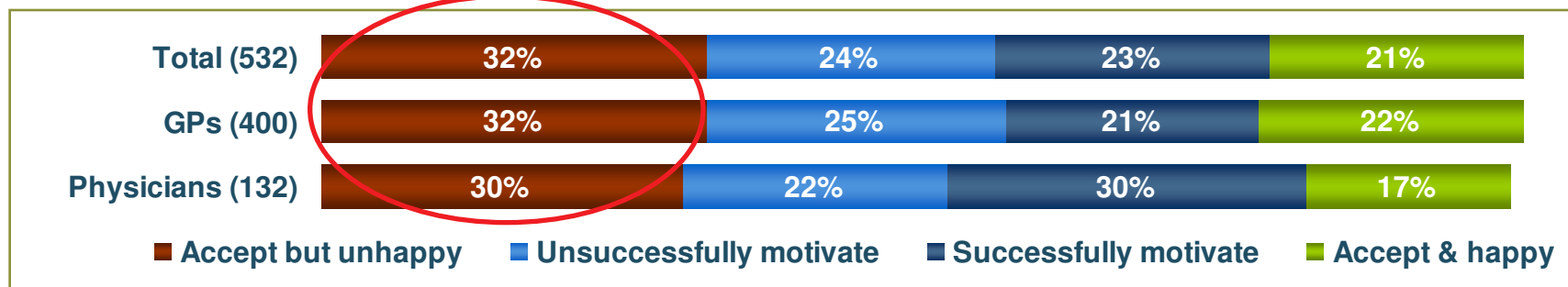
## 2. The administrative burden: managed care / scheme interventions

### % cases where medical aids intervene – total sample

	TOTAL (532)	GPs (400)	PHYSICIANS (132)
Ave %	39%	40%	36%
Median	21 – 30%	21 – 30%	21 – 30%

IN NON-CASH PRACT (MED SCHEME)	TOTAL (361)	GPs (262)	PHYSICIANS (99)
Ave %	41 – 42%	42 – 43%	38 – 39%
Median	31 – 40%	31 – 40%	21 – 30%

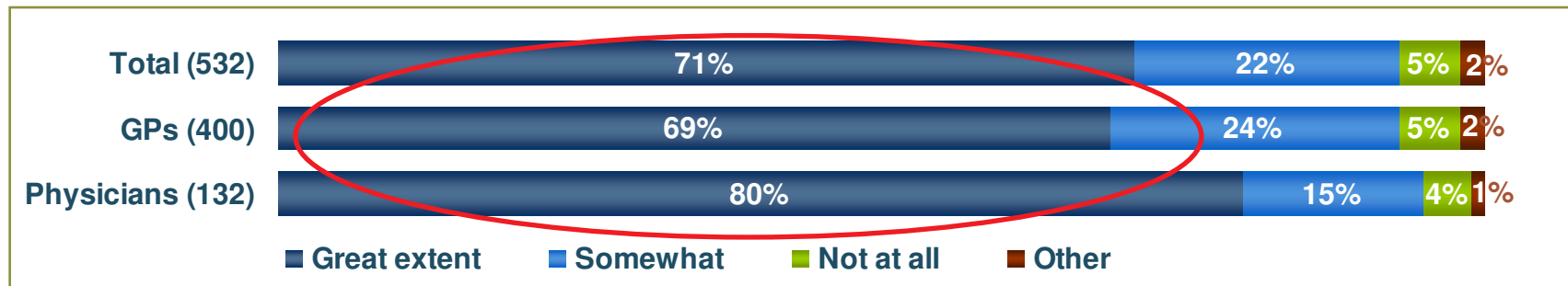
### Reaction to intervention – total sample



Interventions in approx a third of cases

## 2. The administrative burden: staff at schemes

### Extent to which calibre of contact person is an issue – total sample



Doctors find the calibre of the contact person at schemes an issue

## 3. Prevalence & types of managed care interventions:

### 3.1 Tests and Treatment

(general and per selected CDL conditions)

### 3.1 Types of pressures / restrictions

#### TOTAL SAMPLE

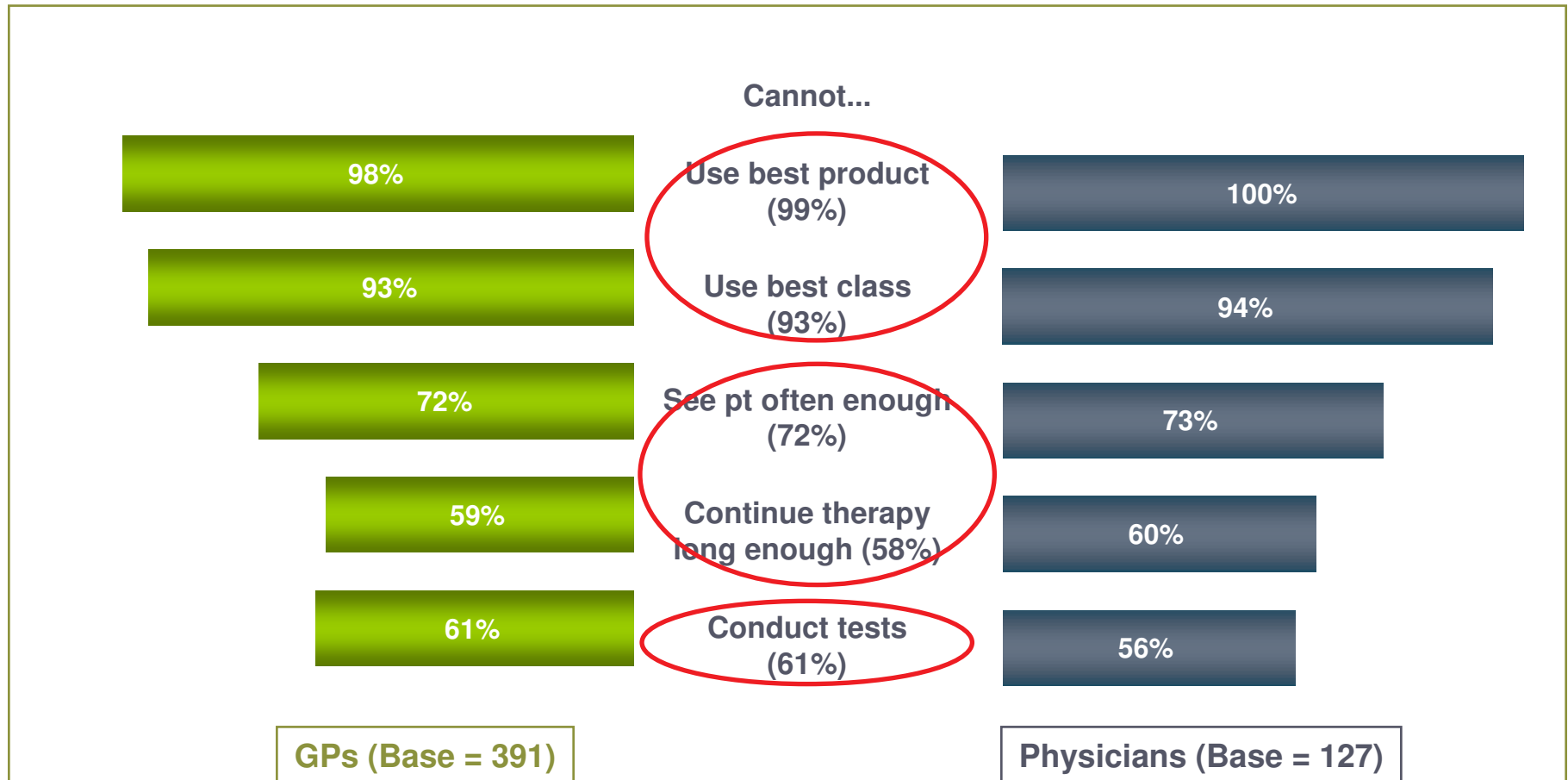
Base – Treatment is curtailed

GPs = 391 (98%)

Physicians = 127 (96%)

518 (97%)

#### Nature of restrictions – Summary



Tests → Treatment options → Continued care

### 3.1 Patients affected per selected CDL conditions

**% of patients affected by restrictions (total sample)**

Hypertension (490)	Hyperlipidaemia (386)	Asthma (357)	Diabetes Mellitus (341)	COPD (139)
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**% of cases where doctor cannot.....**

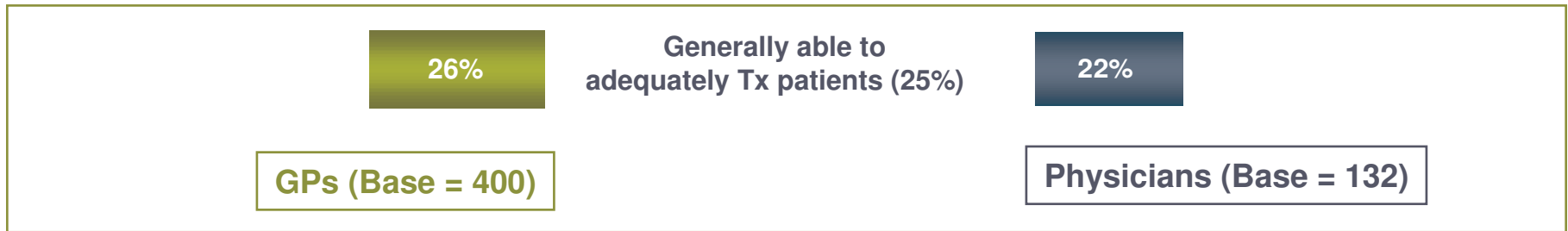
Use best product	Use best class	See pt often enough	Conduct tests	Continue Tx long enough
Hyperlipidaemia 64 – 65%	Hypertension 49 – 50%	COPD 27 – 28%	Diabetes M 16 – 17%	COPD 21 – 22%
COPD 61 – 62%	COPD 43 – 44%	Diabetes M 26 – 27%	Asthma 15 – 16%	Asthma 19 – 20%
Asthma 57 – 58%	Asthma 41 – 42%	Asthma 23 – 24%	COPD 13 – 14%	Hyperlipidaemia 18 – 19%
Hypertension 56 – 57%	Hyperlipidaemia 38 – 39%	Hypertension 23 – 24%	Hypertension 12 – 13%	Hypertension 13 – 14%
Diabetes M 47%	Diabetes M 33 – 34%	Hyperlipidaemia 15 – 16%	Hyperlipidaemia 11 – 12%	Diabetes M 13 – 14%

### 3. Prevalence & types of managed care interventions:

#### 3.2 Number of consultations

### 3.2 Ability to adequately treat & Limited number of consultations per year

#### Impact – total sample



#### Manner in which Tx is being compromised – spontaneous – total sample



### 3. Prevalence & types of managed care interventions:

#### 3.3 Treatment algorithms & formularies

### 3.3 Treatment algorithms

Base – Drs finding 1 or more algorithms marginally / seriously inadequate

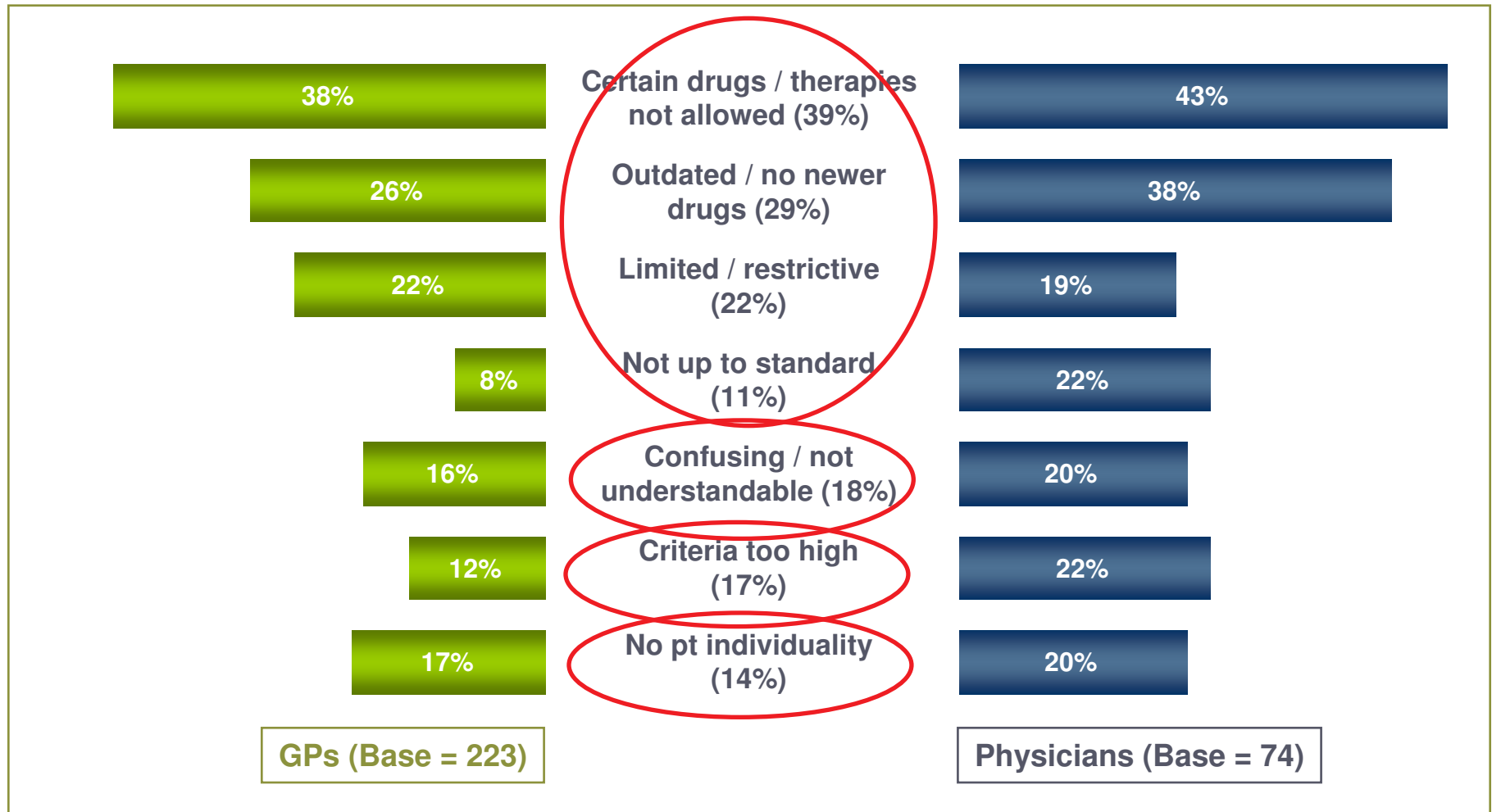
#### TOTAL SAMPLE

GPs = 223 (56%)

Physicians = 74 (56%)

297 (56%)

#### Overall problems with CDL treatment algorithms – spontaneous – total sample



## 4. A solution - oriented approach?

**This is the current reality – but how do we move forward?**

**Vision:**  
**An “NCQA” for South Africa:**  
**A Comprehensive Performance Measurement System**

**Purpose:** To reduce the burden of illness and to improve health and functioning



- Establish Goals/Aims
- Promulgate standardized measures
- Data collection and Aggregation



Public reporting

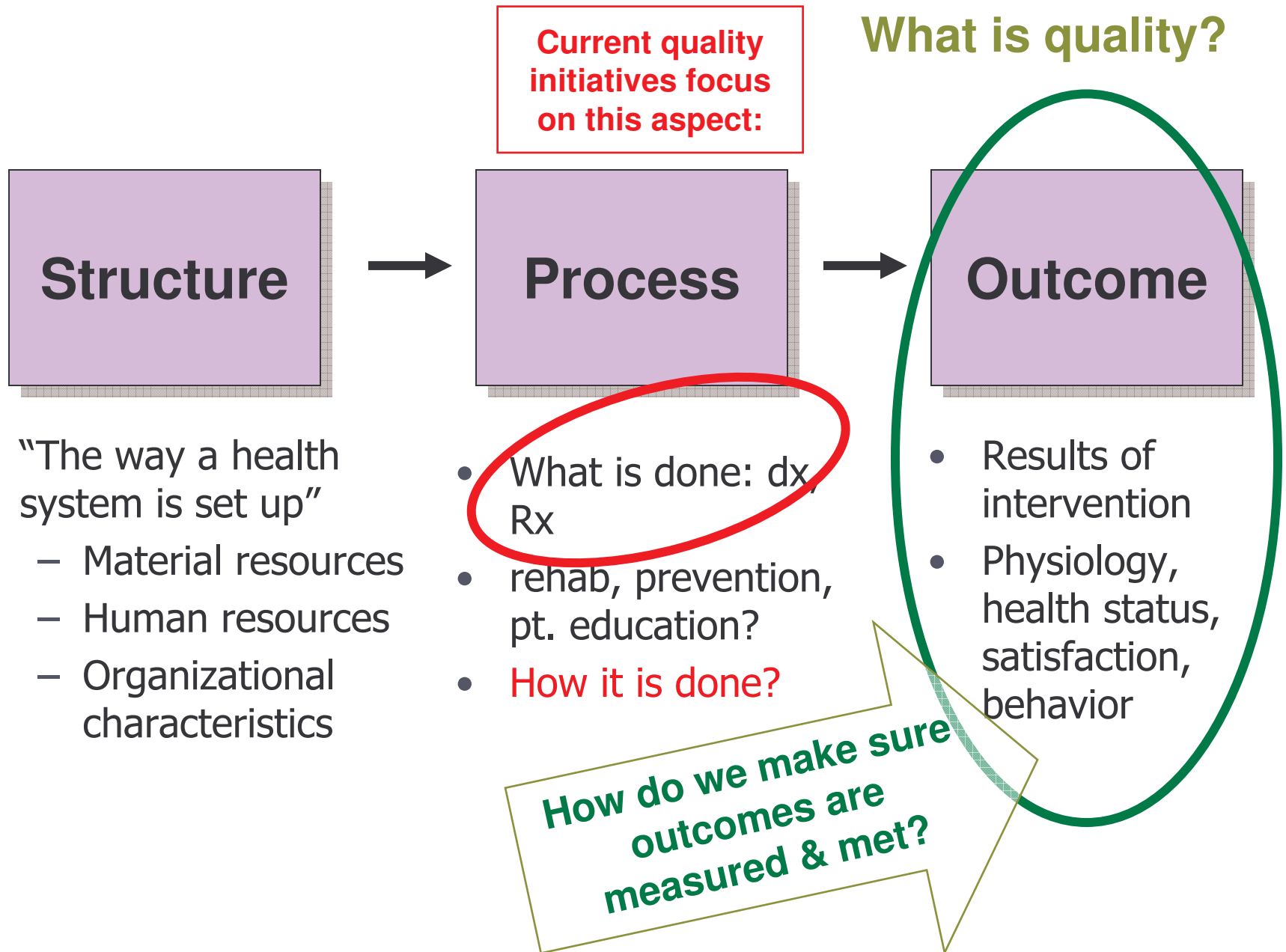
Accountability, Improvement, Population Health



**Were the Aims Achieved?**  
**Impact Assessment**

*Source: IOM Committee on Redesigning Health Insurance Performance Measures, Payment and Improvement Programs. Performance Measurement: Accelerating Improvement, 2006.*

## What is quality?



## How do we make sure outcomes are measured & met?

- Discussions from the floor...
- How do you see the future?
- What should SAMA's role be?